
A H B A NEWSLETTER

AUGUSTA HOME BUILDERS ASSOCIATION

July, 2010

JULY MEETING

When: July 20, 2010
6:30 p.m.

Where: Elk's Lodge
1700 Harvard Road
Waynesboro, VA 22980

Cost: \$25 per person

This month, Darrel Baker of Advanced Concrete Systems will present a program on Superior Walls.

You can check out the web site at www.yourbasement.com for a preview.

RSVP by returning the reservation card, e-mail exoff@hotmail.com or call 540-942-4644 by July 16th.

For your convenience, we are now accepting Mastercard, Visa, Discover, and debit card payments for meetings and membership dues. If you wish to pay in advance for the meeting, leave a message and someone will contact you for credit card information.

THANKS FOR RENEWING YOUR MEMBERSHIP!

Betsy Boldt of The News Virginian
Patti Butler of The News Virginian
Rob Stenzel of Shenandoah Trophies & Awards
Frank Root of Countryside Service Company
Charles Grant of Valley Building Supply
Mike Hagenseker of M&H Construction
David Surratt of Long Meadow
Dan Spear of Spear Builders of Virginia
George Ballew of BB&T
Jerry Johnson of J.J.'s General Contracting
Chris Jones of Charlie Obaugh

WELCOME NEW MEMBERS!

Wes Kite of Vulcan Materials Company
Anita Edwards of ADOM Construction Company
Robert Thomas of RLT Virginia Corporation

DON'T FORGET TO RENEW IN AUGUST!

Scott Miller of Scott Miller Construction
Charles Weatherman of Weatherman & Sons
Jenifer Shields of Augusta Realty Group
Danny Showalter of CVR Rentals
Randy Smith of Electric Connection
Bob Harris of Stellar One

HBAV REBATE PROGRAM

Many members throughout the state have been realizing significant rebates through the HBAV Rebate Program. This valuable member benefit is easy to use and pays members back in a big way. For those who are not familiar, the HBAV Rebate Program allows builders and remodelers to submit "claims" each quarter for projects that have been completed. There are over 30 participating suppliers that will provide rebates for using their products—many of which our members are already using. The process is easy and there are no receipts required, just a quick claim form that can be filled out and faxed in at your convenience. If you are not participating, you could be leaving money on the table.

Additional information is available at www.hbarebates.com/hbav.

See some HBAV member testimonials on the following page.



**IN THEIR OWN WORDS...MEMBERSHIP PAYS!
(Members provide feedback on the HBAV REBATE PROGRAM)**

"We have received well over \$7,000 the past year and look forward to doing the same in the future. Initial set up was quick and easy, subsequent quarterly submittals took only minutes to complete and the checks just keep rolling in. It is not often you find suppliers willing to continuously pay you to use their products. Every home builder in Virginia should be taking advantage of this program, it's the easiest money we ever made!"

Mike Babashanian

**Boyd Homes—Richmond/Williamsburg/Tidewater,
VA**

"The HBAV Builder Rebate Program has been a breeze to implement and take advantage of. There are many products we already use in the program and more are being added. This is a win-win for the manufacturers and the builders. With little effort on our part, HBAV has made it possible through the Builders Rebate Program to earn us over \$5,000 in rebates over a short period of time. Every dollar adds up, especially in the current market."

Marla McPherson

Terry Peterson Residential—VA Beach, VA

"I appreciate the success that our Home Builders Assoc. of Virginia has had with building a rebate program with large companies like Crane, Velux, Honeywell, Lutron, Jacuzzi, Thermo tru, Delta, Bryant, (mentioning only a few), to give money back to us on the products we are already purchasing. They have made the program so easy. No copies of invoices required—only an address of the property being remodeled, the quantity and type of materials used per job and the date of installation. Fax the HBAV form in to them and receive a check in about 30 days for your quarterly rebate. It is truly that easy. Our rebates for 2009 totaled around \$770. I was excited to see the program still growing with more companies and products being eligible for the first quarter of 2010. This is only one way that being a part of the Builders Association has paid us back many times over."

Annette

Rays Siding Company—Fredericksburg, VA

"We have loved getting what feels like free money in the mail each quarter. I love that the Homebuilders Association put this together and that it is so easy to use. It is really nice to have checks coming in...especially in these difficult times!"

Debbie Stoddard

Finer Homes—Richmond, VA

EPA EXTENDS LEAD PAINT CERTIFICATION REQUIREMENT DEADLINE

NAHB recently scored a victory when the EPA announced that it would delay enforcement of the worker training and firm certification requirements for the Lead-Based Paint (LBP) rule. Although the rule became effective April 22nd, this new directive effectively gives remodelers until October 1, 2010 to file for firm certification, until September 30th for workers to register, and until December 31st for workers to take the required training course. However, workers will still be required to use lead-safe work practices during this time. NAHB has been urging EPA to delay the rule for a number of reasons, including the lack of training providers and training opportunities.

EPA's action is in direct response to NAHB's continued involvement in the LBP rule, NAHB's petition to delay the rule, NAHB's work with the HBA of Tennessee to provide relief in areas damaged by the recent flooding, NAHB's support of Senator Collin's amendment to the Supplemental Appropriations Act that would delay the rule's effective date, and NAHB's efforts to educate the Members of Congress on the rule and its ramifications. EPA's memo acknowledges that the delay was necessary because of concerns raised by the regulated community. Now that EPA has heard and acted on our concerns, NAHB will continue to provide support to remodelers to increase their awareness of the rule and inform them of the opportunities to get the necessary training and certification.

Augusta Home Builders Association **Annual Golf Tournament**

Date: September 24, 2010
Location: Waynesboro Country Club
Picnic following tournament

Captain's Choice
Shotgun Start @ 1:00 p.m.

Sign up a foursome!

**Prizes for Closest to Pin
& Longest Drive**

Cost: \$100.00 per player (includes green fees, cart & picnic/social)
For more information call: Tommy Shields, Jr. at (540)943-1149 or
Jack Todd at (540) 885-3997



Entry deadline is September 17, 2010

- Soft spikes or tennis shoes only. No metal spikes will be allowed at Waynesboro Country Club. No Tee shirts or blue jeans, collared shirts are required.

Send Registration form with your check payable to AHBA to:
Tommy Shields, Jr.
2014 Goose Creek Rd., Suite 104
Waynesboro, VA 22980

Captain Name _____

Company _____

Address _____

Phone _____ **Handicap** _____

Please indicate your team members and their handicaps:

Augusta Home Builders Association Annual Golf Tournament

Sponsor Registration

Be a sponsor in the ANNUAL AHBA GOLF TOURNAMENT.

The tournament will be held Friday, September 24th, 2010 at Waynesboro Country Club.

Registration 11:30 A.M.—Shot Gun Start 1:00 P.M.
Picnic / Social and award presentation follows the tournament!

Hole sponsorship is only \$100.00 (includes your company sign on the hole to promote your business).

Company Name _____

Address _____

Contact Person _____ Phone _____

Must receive check and registration by September 17, 2010.

Return registration with check payable to AHBA to:

Tommy Shields, Jr.—Shields Construction Co., Inc.

2014 Goose Creek Rd., Suite 104

Waynesboro, VA 22980

Phone (540) 943-1149; Fax (540) 942-5366

